



# HERE'S THE FULL PICTURE



# ROTOMOULDING FOR WATER TANKS IS ONLY HALF THE STORY



## Reliance Industries Limited

Reliance Industries Limited is India's largest private sector company and the only private sector company from India to feature in the 2005 Fortune Global 500 list. The Group's activities span exploration and production of oil and gas, petroleum refining and marketing, petrochemicals (polymers, polyester, fibre intermediates and chemicals), retailing and textiles.

## Reliance Polymers

Reliance Polymers is one of the world's largest producers with a current capacity of 3.5 MMT per annum and massive expansion plans underway. It operates world-scale plants for Polypropylene (PP), Polyethylene (PE) and Polyvinyl chloride (PVC) using state-of-the-art technology, setting global benchmarks in product quality and services.

A wide range of grades in each of the categories provide diverse applications across packaging, agriculture, automotive, housing, healthcare, water and gas transportation and consumer durables. Superior technological strengths, a strong focus on R&D, latest IT-enabled services to support supply chain management, and end-to-end solutions offered across the value chain, bear testimony to its commitment to customer satisfaction.

## Polypropylene



Being the 7<sup>th</sup> largest manufacturer of Polypropylene (PP) in the world and with a capacity of over 1.8 MMT per annum, Reliance Polymers offers a wide range of Homopolymer, Random and Impact Copolymer grades.

Homopolymer grades from Reliance Polymers are available in a wide range of melt flows and molecular weight distribution. They are used extensively in applications such as commodity and industrial packaging (TQPP, woven fabric, BOPP and cast film). Special grades are available for fibre and filament, extruded sheet and thermoformed applications.

Reliance Polymers has customised Impact Copolymers that are available in a diversified range of Impact and MFI to suit the needs of injection moulding, thermoforming, blow moulding, extrusion coating and compounding. Random Copolymers with improved strength and excellent contact clarity are available for plumbing pipes, sheets and blow moulding applications.

## Polyethylene



Reliance offers the entire basket of Polyethylenes (PEs) viz. LDPE, HDPE and LLDPE with a capacity of 1.1 MMTA. Reliance Polyethylenes are available in wide ranging density and melt flow to match the demanding needs of the end applications. Low Density Polyethylene (LDPE) is used in extrusion coating, flexible packaging and moulding applications. High Density Polyethylene (HDPE) finds applications in high-pressure pipes, heavy-duty packaging, blow moulding, telecom ducting, pipe coating, woven sacks and monofilaments.

Linear Low Density Polyethylene (LLDPE) is used extensively in extrusion coating, milk & edible oil packaging, lamination films, specialty films and rotational moulding. Our Octene and Butene LLDPE grades are used in specialty films, various flexible packaging and rotomoulding applications. Reliance is one of the six producers of Octene grades in the world. Our LLDPE rotomoulding grades find extensive applications in automotive components, insulated containers, material handling products, tanks etc.

## Polyvinyl Chloride



Reliance Polymers is India's largest manufacturer of suspension grade Polyvinyl Chloride (PVC), with a capacity of 625 KT per annum and a wide range of viscosities. State-of-the-art manufacturing technology ensures consistency in the resin quality. Typical applications for Reliance PVC include rigid pipes and fittings, flexible tubes, hoses, doors, windows, partitions, floor/wall coverings, wires, cables, electrical conduits and fittings, blood bags, tubing, heart catheters, IV fluid bags, toys, sports goods, shower curtains and footwear.

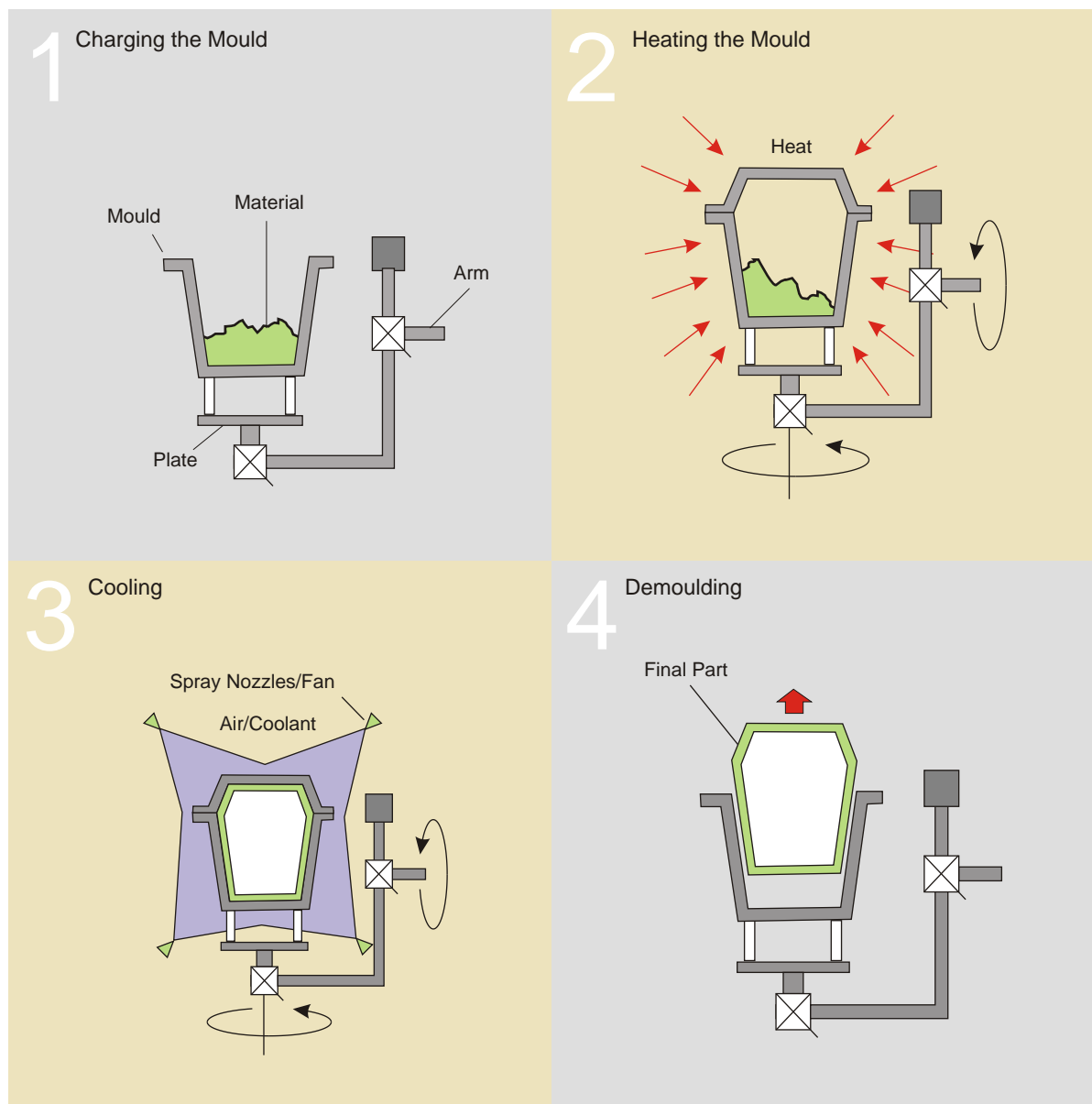
## Rotational Moulding

Rotational Moulding or Rotomoulding is a highly versatile process that allows unlimited design possibilities with the added benefit of lower production costs. The range of products being moulded is matched only by the innovative manner in which moulders tackle new product lines and markets. The product portfolio ranges from micro moulding of PVC earpieces to large polyethylene tanks.

## Process

The rotomoulding process is simple in concept and consists of loading a known amount of plastic material in powder, micropellets, or liquid form into a hollow, shell-like mould. The mould is then heated and simultaneously rotated about its two principal axes so that the material enclosed in the mould fuses and uniformly adheres against the surface. The mould is then cooled to solidify while rotating to retain the desired shape. The part is then de-moulded.

## Four Principal Stages of Rotomoulding



## Materials and Moulds

Rotational Moulders currently use a variety of polymers. The most widely used are Polyethylenes that include Linear Low-Density Polyethylene (LLDPE), High-Density Polyethylene (HDPE), Low-Density Polyethylene (LDPE), Cross-linkable Polyethylene (XLPE) and PVC Plastisols. Other materials which are rotomoulded in a limited way include Polypropylene (PP), Nylons (PA), Fluoropolymers, Polycarbonates (PC), Cellulose Acetate Butyrate (CAB), Elastomers, Inomers, EVA and specially formulated compounds.

Globally, the rotomoulding industry uses fabricated sheet metal moulds for simple designs or for very large products like tanks. For complex designs and for specific surface finishes/textures, rotomoulders prefer cast aluminum moulds or CNC machined aluminum moulds, which offer a very high degree of design flexibility and consistency. Even though the cost of these moulds are comparatively higher than sheet metal moulds, they offer a very high value-addition to end products in terms of quality and finish.





## Applications

The recent technological developments in terms of materials, machines, moulds and process control, have opened up new application avenues. However, the versatility of the process is still largely unknown to the potential end users and to the design community. With increased awareness in the design community, more areas will open up for rotational moulding, which have not yet been considered or explored. This catalogue showcases typical application areas and new products that can be rotomoulded, to the Indian Rotomoulding Industry and to potential end users.



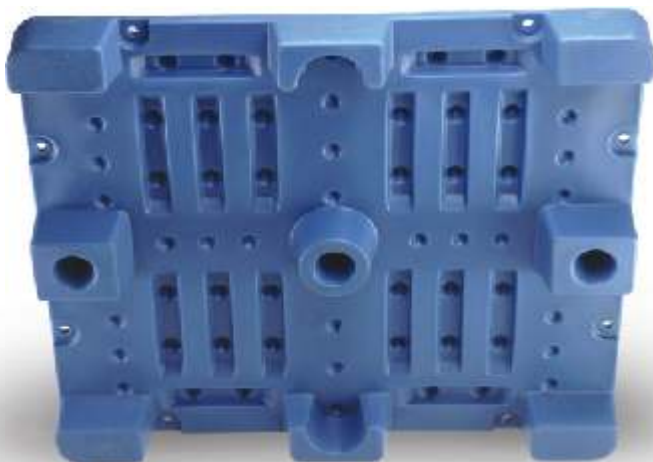
## Industrial



Tote Box

Bin with moulded-in  
pallet base for 2-way entry

Pallet





Insulated Bulk Container



Tilt Truck



Linen Exchange Truck

## Industrial



Bulk Linen Truck



Utility Truck



Super Flare Truck



Service Kit



Tool Trainer



Service Kit



## Tanks



Spray Tank



Septic Tank

## Transportation

Tractor Fuel Tank



Fuel Tank



Road Divider



## Furniture



Hand Chair



Stack Chair



Ultra Control Chair



## Furniture



Quarter Circle Sofa



Shoe Fitter



Glove Chair



Couch

## Medical



Spine Board

End Panel of  
Medical Equipment

Medical Bed Rest





Sporting Toy Sledge



Boat Seat



Accessory and Golf Case

## Special Category



Newspaper Rack



Coffee Dispenser



Baby Diaper Changing Station





Housing of Vacuum Cleaner



Mannequin

## Special Category



Garbage Can Lid  
with Mould-in Graphics



Light Globes



Door Panel with Colour Mould-in Graphics

## Special Category



Custom-made Floating Pump Base



Custom-made Roll Box



## Decorative



Light Post



Bird Bath



## Decorative

Contemporary  
Bench

Garden Bench



Poly Rock

## Decorative



Planter



Pedestal Planter



## Decorative



Round Planter



Half Round Planter

## Decorative



Fluted Grooved Planter



Large Urn with Base



## Decorative



San Juan Planter



Fluted Grooved Planter

## Decorative

Roman Pillars



Ionic Pillar

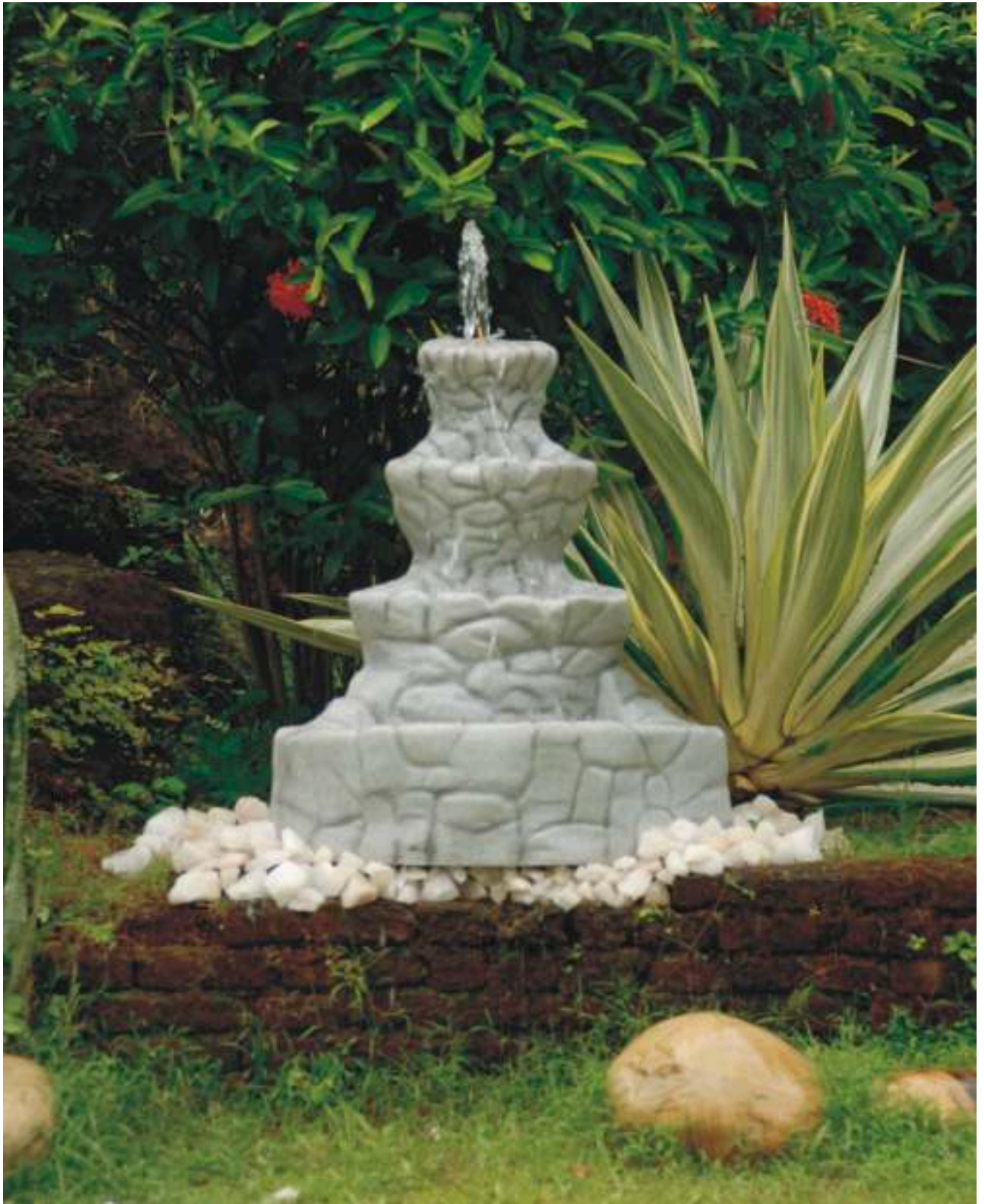


Polysteel Bollard



Railing





Granite Stone Cascade



## Advantages of Rotational Moulding

Rotational Moulding is an economically viable process to manufacture a limitless range of products in all shapes and sizes, some of which would be difficult to produce by any other moulding process. It is also possible to give special effects like textured grain, leather finish, etc. in the moulds. The benefits of rotomoulding are varied.

### Design and Process Benefits

- Flexibility – from small and intricate to large and complex products
- Seamless construction and virtually stress-free products
- Easy to vary thickness with uniform wall distribution – no thinning at corners
- Double-wall products
- Multi-layer or multi-material products
- Products with undercuts and metal inserts
- Foamed products
- Products with mould-on or mould-in graphics
- Product with different surface textures and colours

### Mould Fabrication and Cost Economic Benefits

- Short lead-time as moulds are easy to fabricate
- Low tooling cost
- For short production runs and prototypes as well as for volume production

Water tanks have traditionally been the main product segment for the Indian Rotomoulding Industry and more than 95% of rotomoulders depend on this segment. Today, water tanks constitute 80% of the market share and would continue to be the major segment due to scarcity of water and increasing building and construction activities in the country. This market segment will continue to have very good growth rate and higher volumes.

With increased awareness and access to the global market, many of the rotomoulders have started venturing into custom made/industrial products like fuel tanks, chemical tanks, material handling products, solid waste management products, etc. These products – though they are at a nascent stage – will register higher growth rates. Awareness within Indian design community about the process and products is fast growing, and this will fuel further growth in the industry, as new and innovative design products are developed.

Presently, the Indian Rotomoulding Industry uses fabricated sheet metal/stainlesssteel moulds since the tanks have been the main product segment. Rotomoulders have extended their knowledge of sheet metal fabrication to newer products. The development of casting technology and usage of cast/CNC machined aluminum moulds is still at the infancy. The industry has to invest in technology for casting/CNC machining. Also mould-in or mould-on graphics in rotomoulded products have neither been used nor developed.

Indian rotomoulding industry is going through structural changes in terms of material development, technological advancement in machines, processes, moulds and new market segments.

## Indian Rotomoulding Industry - An Overview

Indian Rotomoulding Industry started in early 70's with a focus on water tanks and containers. Rotomoulded water tanks became extremely popular due to their light weight, durability, hygienic & easy installation and maintenance, easy availability, and low cost. Since then, the industry has grown by leaps and bounds, both in number of rotomoulders and plastic consumption. Today, there are more than 200 rotomoulders spread across the country consuming around 70 KTA of different grades of polymers. The annual growth rate of the industry is around 20% and this robust growth is likely to continue in the years to come.



## Growth Opportunities for the Indian Rotomoulding Industry

Rotomoulding is one of the fastest growing sectors and its developmental activities are highest in emerging markets like Asia, and particularly in India. The Indian economy, which is growing at a fast pace, is opening up new avenues for the Rotomoulding Industry. The growing government emphasis on development of infrastructure, agriculture, health and sanitation, building and construction, etc. apart from growth sectors like automotive, white goods, retail, petrol stations, recreation, marine industry, etc., will generate tremendous growth potential and opportunities for Rotomoulding Industry.

The Indian Rotomoulding Industry is at an exciting stage with the development of a wide range of products including automotive components like bumpers, crash guards, air ducts, engine covers, three-wheeler bodies, seating systems, septic systems, underground tanks, manholes, garbage bins, portable toilets, public utilities, traffic & safety barriers, retail products like point of sale/ point of purchase, kiosks, indoor and outdoor furniture, decorative products, etc.

Easy availability of raw material, technical support from local material manufacturers, access to the global information system will give further impetus to the growth of the Rotomoulding Industry in India.

## Reliance - Partnering Growth

Reliance Industries Ltd. is committed to the development of Indian Rotomoulding Industry. The primary emphasis has been on identifying thrust areas, providing assistance to potential rotomoulders, development of required grades/ material, facilitating development of mould manufacturing technology and technology transfer from developed countries, orientation programme to design community – so that world-class rotomoulded products are developed and manufactured in the country.

In its effort to upgrade the product design and technology, Reliance Industries has imported rotomoulded products from different countries, and showcases the same at various forums and customer meets.

Rotomoulding Industry in India is on high growth mode of development and has tremendous growth opportunities. Rest assured, Reliance Industries will partner with the Indian Rotomoulding Industry every step of the way in making international-standard products a reality in India – now and in the future.

This booklet is an attempt to showcase some of the opportunities for rotomoulding, however the sky is the limit.



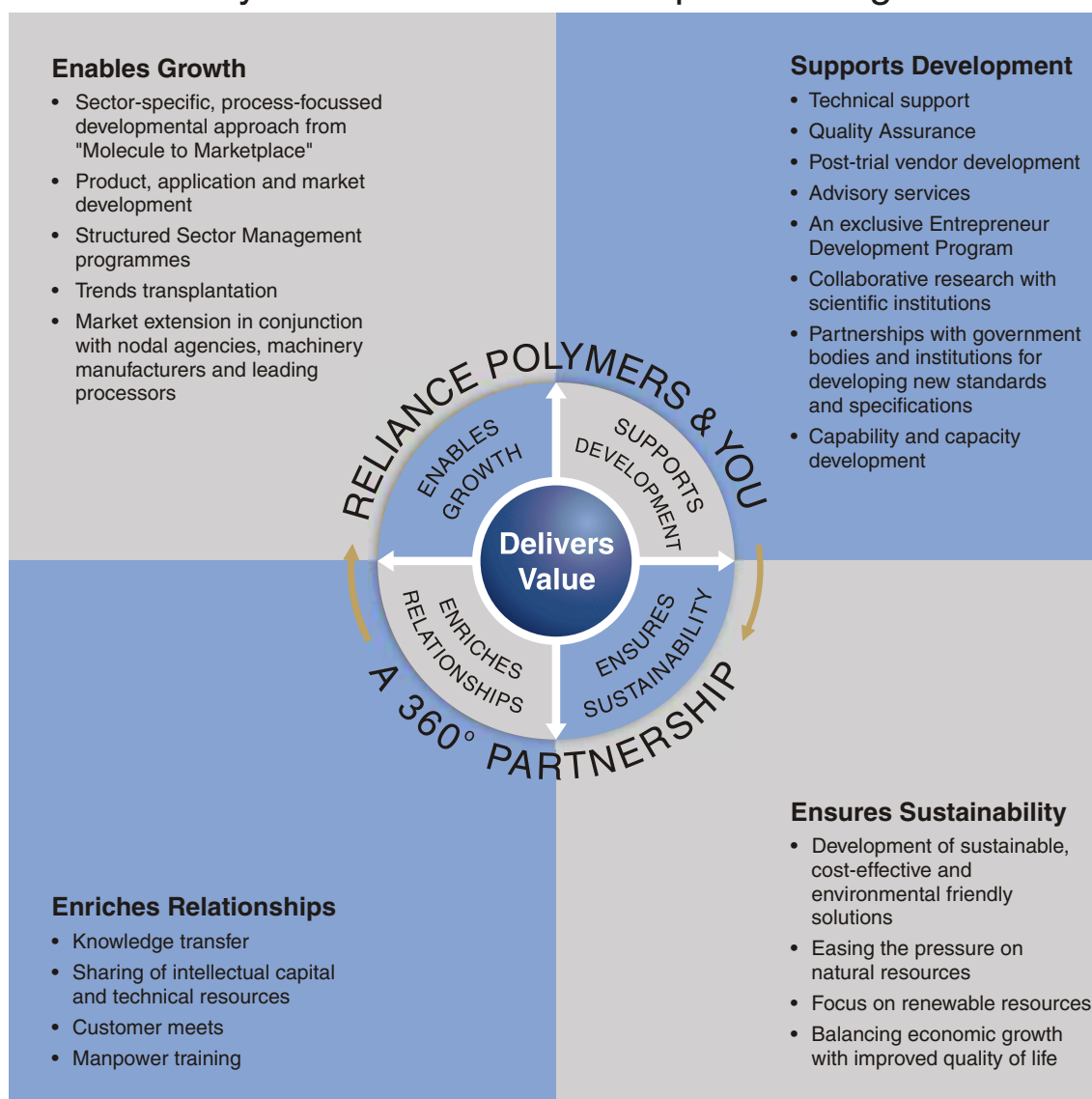
#### Acknowledgment

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#### Disclaimer

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# Reliance Polymers – 360° Partnership Delivering Value



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